

# ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> <u>ad</u> buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Candid	late/Issue		4	CCC	
	Dates (if one folder is used per		9/25	(CCC)	2_
candida	ate, a separate checklist must be eted for each flight)			,	<u>Initials</u>
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17	7)	Date:	9/21/12	<b>15</b> P
2.	Original contract showing requested time (when available)		Date:	8/22/12	BR
3.	Updated contracts as order changes.		Date:		
4.	Invoice of schedule as actually broadcast including amount of rebates given (exact date, time, class of time and amount for each rebate), if any		Date:	9/30/12	BD
	for each results), if any				
			Checklist Com	pleted:	
		By:	Brien	Raughter	-
		Date:	10/22/1		

# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	agenta Tarangan		Date: *
I, Sarah W do hereby request station time c		wing issue:	
Broadcast Rotation or Length Package		Class Times i Week	
AS 06	2 DE	200	
Total Charges:	200		
This broadcast time will be used	by: Demoz	ratic Congra	essional
Does the programming message relating to an	(in whole or y political ma	in part) communic atter of national in	ate "a iportance?"
Yes Yes	.*.	□ No	

For programming that "communica importance," list the name of the le office(s) being sought and the date(	gally qualified candidate	c(s) the programming refers to, the
For programming that "communicat importance," attach Agreed Upon So		any political matter of national
I represent that the payment for the		
Democratic Con 430 south capt Washington, D	ngressional orst. c 2003	Compaign committee
and you are authorized to announce furnishing the payment, if other than		
a corporation; a committee	ee; an association;	or other unincorporated group.
The names, offices, and addresses of agents of the entity are named below LINS (CONTRACE OR ETHNICITY IN THE	(may be attached separ Lich Operation RIMINATE OR PERMI	rately):  Officer  IT DISCRIMINATION ON THE BASIS
agree to indemnify and hold harmless easonable attorney's fees, that may ensign dvertisement(s). For the above-states ranscript, or tape, which will be deli- efore the time of the scheduled broa	sue from the broadcast of broadcast(s), I also a vered to the station at 1	f the above-requested gree to prepare a script,
	D BY ISSUE AL	VERTISER
H 18/11 Date Signat	Mhe	202 338 8700 Contact Phone Number
0		REPRESENTATIVE
Accepted	Accepted in Par	
Brûn Paughts Signature	Brian Raushde Printed Name	Title

# AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
A	58	20	ER E		

**Total Charges:** 

# **AFTER AIRING OF BROADCASTS:**

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

# CONTRACT



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

Great American Media 3050 K St NW Washington, DC 20007

	Contract / Rev	<u>rision</u>		Alt Order #	
	944419	1.		07899203	
Product					
Issue					
Contract Dates	Estimate #				
09/25/12 - 10/01/12	1473				
Advertiser			Ori	ginal Date /	Revision
Democratic Congression	al Campaign (	Commi	C	08/22/12	/ 08/22/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broadcast			Cash
	Station	Accour	nt E	xecutive	Sales Office
	WTAE	Bob Ca	ain		Eagle-Philadelpl
	Special Handl	ling			
	Demographic				
	Adults 35+				
	IDB#	Advert	iser	Code	Product Code
	8091	11			14
	Agency Ref			Advertiser	Ref

		Spots/			
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week	Rate Type	Spots	Amount
N 1 WTAE 09/25/12 09/28/12 5-6am News	5 - 6am	:30	NM	1	\$500.00
Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 -TwTF 1	<u>Rate</u> \$500.00				
N 2 WTAE 09/25/12 09/28/12 5-6am News	5 - 6am	:30	NM	1	\$500.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12 -TWTF 1	<u>Rate</u> \$500.00				
N 3 WTAE 09/25/12 09/28/12 6-7am News	6-7am	:30	NM	· 1	\$950.00
Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 -TwTF 1	<u>Rate</u> \$950.00				
N 4 WTAE 09/25/12 09/28/12 Good Morning America	7-9am	:30	NM	1	\$850.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12 -TWTF 1	<u>Rate</u> \$850.00				
N 5 WTAE 09/29/12 09/29/12 Sat 5-7am	5-7am	:30	NM	1	\$225.00
Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12S- 1	<u>Rate</u> \$225.00				
N 6 WTAE 09/30/12 09/30/12 Good Morning America Sur	7-8am	:30	NM	1	\$450.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12S 1	<u>Rate</u> \$450.00				
N 7 WTAE 09/25/12 09/28/12 Live with Kelly	9-10am	:30	NM	1	\$350.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12 -TWTF 1	<u>Rate</u> \$350.00				
N 8 WTAE 09/25/12 09/28/12 The View	11am-noon	:30	NM	1	\$450.00
Class of Time - Pre-emptible with notice Start Date	Rate				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

08/22/12 / 08/22/12



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Contract / Revision 944419 /	Alt Order # 07899203
Contract Dates 09/25/12 - 10/01/12	Product Issue	Estimate # 1473
Advertiser	Or	iginal Date / Revision

			Spots/				
*Line Ch Start Date End Date Description	Start/End Time	Days	Length Week	Rate	Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/24/12         09/30/12         -TWTF         1	<u>Rate</u> \$450.00						
N 9 WTAE 09/25/12 09/28/12 5-6pm News M-F	5-6pm		:30		NM	1	\$700.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12 -TwTF 1	<u>Rate</u> \$700.00						
N 10 WTAE 09/25/12 09/28/12 5-6pm News M-F	5-6pm		:30		NM	1	\$700.00
Class of Time - Pre-emptible with notice <u>Start Date</u>	<u>Rate</u> \$700.00						
N 11 WTAE 09/25/12 09/28/12 6-6:30pm News	6-6:30pm		:30		NM	1	\$800.00
Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 -TwTF 1	<u>Rate</u> \$800.00						
N 12 WTAE 09/25/12 09/28/12 M-Sun 11pm News	M-Su 11-11:35pm		:30		NM	2	\$3,600.00
Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 -TwTF 2	<u>Rate</u> \$1,800.00						
N 13 WTAE 09/25/12 09/28/12 Nightline	11:35pm-1205am		:30		NM	1	\$625.00
Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/12 -TwTF 1	<u>Rate</u> \$625.00						
		Carling of the	Total	S		14	\$10,700.00

**Democratic Congression** 

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/30/12	2 14	\$10,700.00	\$9,095.00
Totals	14	\$10,700.00	\$9,095.00

Signature:		Date:	
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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

## 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

## 6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

# CONTRACT



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

Great American Media 3050 K St NW Washington, DC 20007

Class of Time - Pre-emptible with notice

	Contract / Rev	rision		Alt Order #	
	944419	/		07899203	
Product					
Issue					
Contract Dates	Estimate #				
09/25/12 - 10/01/12	1473				
Advertiser			Ori	ginal Date /	Revision
Democratic Congression	al Campaign (	Commi	0	9/06/12	/ 09/06/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broadcast			Cash
	Station	Accour	nt E	xecutive	Sales Office
	WTAE	Bob Ca	ain		Eagle-Philadelpl
	Special Handl	ing			
	Demographic				
	Adults 35+				
	IDB#	Advert	iser	Code	Product Code
	8091	11			14
	Agency Ref			Advertiser	Ref
				1	

Spots/ Length Week Start/End Time Rate Type Spots Amount \*Line Ch Start Date End Date Description Davs NM \$0.00 WTAE 09/25/12 09/28/12 5-6am News 5 - 6am Class of Time - Pre-emptible with notice :30 NM 0 \$0.00 WTAE 09/25/12 09/28/12 5-6am News 5 - 6am Class of Time - Pre-emptible with notice NM \$950.00 :30 1 6-7am WTAE 09/25/12 09/28/12 6-7am News Class of Time - Pre-emptible with notice Weekdays Spots/Week Start Date **End Date** Rate Week: 09/24/12 \$950.00 09/30/12 -TWTF--WTAE 09/25/12 7-9am :30 NM 1 \$850.00 09/28/12 Good Morning America Class of Time - Pre-emptible with notice Start Date End Date Weekdays Spots/Week Rate \$850.00 Week: 09/24/12 09/30/12 1 -TWTF-WTAE 09/29/12 09/29/12 Sat 5-7am 5-7am :30 NM 0 \$0.00 Class of Time - Pre-emptible with notice 09/30/12 :30 NM 0 \$0.00 WTAE 09/30/12 Good Morning America Sun 7-8am Class of Time - Pre-emptible with notice WTAE 09/25/12 09/28/12 Live with Kelly 9-10am :30 NM 0 \$0.00 Class of Time - Pre-emptible with notice WTAE 09/25/12 09/28/12 :30 NM 11am-noon 0 \$0.00 Class of Time - Pre-emptible with notice 09/28/12 :30 NM \$700.00 WTAE 09/25/12 5-6pm News M-F 5-6pm 1 Class of Time - Pre-emptible with notice **End Date** Spots/Week Start Date Weekdays Rate Week: 09/24/12 09/30/12 -TWTF--\$700.00 10 WTAE 09/25/12 09/28/12 :30 NM \$700.00 5-6pm News M-F 5-6pm Class of Time - Pre-emptible with notice Spots/Week Start Date **End Date** Weekdays Rate Week: 09/24/12 09/30/12 -TWTF--\$700.00 11 WTAE 09/25/12 09/28/12 6-6:30pm News 6-6:30pm :30 NM 0 \$0.00

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09/06/12

09/06/12



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Contract / Revision 944419 /		<u>llt Order #</u> 7899203
Contract Dates 09/25/12 - 10/01/12	Product Issue		stimate # 473
Advertiser		Origina	l Date / Revision

*Line (	Ch Start Date	End Date	Description	Start/End Time	Days	Spots/ Length Week	Rate	TypeS	pots	Amount
			M-Sun 11pm News	M-Su 11-11:35pm		:30		NM	0	\$0.00
	ass of Time - Pre TAE 09/25/12	-emptible v 09/28/12	with notice Nightline	11:35pm-1205am		:30		NM	0	\$0.00
	ass of Time - Pre		9							
						Total	S		4	\$3,200.00

**Democratic Congression** 

Time Period	# of Spots	Gross Amount	Net Amount			
08/27/12 -09/28/12	4	\$3,200.00	\$2,720.00			
Totals	4	\$3,200.00	\$2,720.00			

Signature:	Date:	

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

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#### BILLING AND PAYMENTS

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- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

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- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal apportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

## AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf hold harmless Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any

# 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

- (b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial connection with broadcasts except after its prior approval.
- on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof hereunder (excluding advertising agency commissions), but only to the extent that Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station Advertiser has theretofore made payment to the Agency thereon, but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

Alt Order#



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 Main: (412)242-4300

Billing: (781)433-4283

944419-1	09/30/12	September 2012	08/27/12 - 09/28/12
Invoice #	Invoice Date	Invoice Month	Invoice Period

Station Account Executive Sales Office Sales Region WTAE Bob Cain Eagle-Philadelph National

Advertiser	Product	Estimate Number

**Democratic Congressional** Issue 1473

> 09/25/12 - 10/01/12 944419 07899203 Billing Calendar Billing Type Deal#

> > Cash

Order#

Special Handling

Flight Dates

Broadcast

IDB# Advertiser Code | Product Code 8091 11 14

Agency Ref Advertiser Ref

Billing Address:

**Great American Media** Attention: Accounts Payable 3050 K St NW Washington, DC 20007

Send Payment To:

**WTAE** P.O. Box 26887 Lehigh Valley, PA 18002-6887

Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
3 09/25/12 09/28/12 6-7am News Class of Time - Pre-emptible with notice	6-7am	-TWTF	:30	1	\$950.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> 09/24/12 09/30/12 -TWTF	Spots/Week 1	<u>Rate</u> \$950.00			22 /		
Spots: # Ch Day Air Date Air Time Description 1 WTAE Tu 09/25/12 6:58 AM 6-7an		Start/End Time 6-7am		<u>Length</u> <u>Ad-ID</u> :30 D3C12PA12T06H			<u>Rate Type</u> \$950.00 NM
4 09/25/12 09/28/12 Good Morning Americ Class of Time - Pre-emptible with notice	a 7-9am	-TWTF	:30	1	\$850.00	NM	**************************************
Weeks:         Start Date 09/24/12         End Date 09/30/12         MTWTFSS 09/30/12	Spots/Week 1	<u>Rate</u> \$850.00					
Spots: <u>#</u> Ch <u>Day Air Date</u> <u>Air Time Descr</u> 1 WTAE Tu 09/25/12 7:59 AM Good	iption Morning America	Start/End Time 7-9am		<u>h Ad-ID</u> 0 D3C12PA12	2т06н	5	<u>Rate</u> <u>Type</u> \$850.00 NM
9 09/25/12 09/28/12 5-6pm News M-F Class of Time - Pre-emptible with notice	5-6pm	-TWTF	:30	1	\$700.00	NM	
Weeks:         Start Date 09/24/12         End Date 09/30/12         MTWTFSS -TWTF	Spots/Week 1	<u>Rate</u> \$700.00					THE STREET, ST
Spots: # Ch         Day         Air Date         Air Time         Descr           1 WTAE W         09/26/12         5:23 PM 5-6pm		Start/End Time 5-6pm		h <u>Ad-ID</u> O D3C12PA12	2т06н		<u>Rate Type</u> \$700.00 NM
10 09/25/12 09/28/12 5-6pm News M-F Class of Time - Pre-emptible with notice	5-6pm	-TWTF	:30	1	\$700.00	NM	ATTACA TILA CALLA
Weeks:         Start Date         End Date         MTWTFSS           09/24/12         09/30/12         -TwTF	Spots/Week 1	<u>Rate</u> \$700.00					
Spots: # Ch         Day         Air Date         Air Time         Descr           1 WTAE W         09/26/12         5:53 PM 5-6pm		Start/End Time 5-6pm		n <u>Ad-ID</u> D D3C12PA12	?т06н	2	<u>Rate</u> <u>Type</u> \$700.00 NM
		Total Spots		4			

INVOICE

**Gross Total** 

\$3,200.00

Agency Commission

\$480.00

Net Amount Due

\$2,720.00

**Payment Terms 30 Days**